Dear friends of The Works,

As we close our 2008 fiscal year and look toward 2009, we have seen a re-affirmation of the importance of our mission to bring “hands-on, minds-on” engineering to children in Kindergarten through 6th grade. We saw participation in our programs grow significantly. We welcomed over 29,000 children to The Works this year, more than double the number we served in 2007, and more than triple our participation in 2006. This number now represents more than 15% of the elementary school age enrollment in the Twin Cities area. We also made big strides toward achieving our goal of making our programs available to ALL children, welcoming more than 4,400 young people through special programs for girls and scholarships for lower income families.

You might ask why we are seeing this tremendous growth. We attribute our unprecedented success to a growing awareness of the importance of STEM (Science, Technology, Engineering, and Math) education both within the school curriculum and among parents. Our success also results from our focus on providing high quality programs that complement the in-school curriculum for STEM and our 13 years of experience in hands-on learning. We have worked closely with many school districts, the Minnesota Department of Education, and several other organizations to ensure that we are filling the needs of schools, families and most importantly, children.

Looking forward to 2009, we are already seeing continued growth in the demand for our programs. We are expanding to support more school districts, adding new programs to reach more children, enhancing our museum to better accommodate our growing audience and initiating professional development for teachers. Now more than ever, we appreciate and need your help and support. In tough economic times it becomes ever more critical that our young people have the tools that they need to succeed in their future. Working hand in hand with educators throughout Minnesota, The Works is committed to providing a passion and working knowledge of engineering to the next generation of children. Thank you for partnering with The Works and for supporting our mission. We couldn’t do it without you.

Joan Wrabetz
2007-2008 Chair, Board of Trustees

Service Statistics

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Group Visits and Workshops</th>
<th>The Works on Wheels</th>
<th>Family Visits</th>
<th>Camps and Classes</th>
<th>Off-site Events</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>07-08 Fiscal Year</td>
<td>13,223</td>
<td>2,214</td>
<td>10,825</td>
<td>610</td>
<td>2,750</td>
<td>29,622</td>
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<tr>
<td>06-07 Fiscal Year</td>
<td>7,213</td>
<td>2,040</td>
<td>2,430</td>
<td>547</td>
<td>1,500</td>
<td>13,730</td>
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Board of Trustees

Ron Bennett
Don Craighead
Elizabeth Grant
Anita Hall
Leanne Huber
Larry Jodsaas

Douglas Paulson
Derek P. Rucker
Paul Stephenson
Karl Schwappach
Joan M. Wrabetz

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Rebecca Schatz

Staff

Kris Best
Emily Carroll
Heidi Eschenbach

Jessalyn Johnson
Candace Slattery

And many wonderful summer employees and volunteers.
2007-2008 Contributors

Corporations and Foundations

- Diamond $25K+
  - Earl & Dolores Bakken Foundation
  - Medtronic Foundation

- Platinum $10K+
  - Engineering Information Foundation
  - General Mills Foundation
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  - Rucker Family Foundation

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  - Qwest Foundation
  - Seagate Technology
  - Xcel Energy Foundation

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  - Andersen Corporate Foundation
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  - Edina Community Foundation
  - Faegre and Benson
  - Great River Energy

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  - ADC Foundation
  - UMI Corp and APG Cash Drawer

- Partner
  - Acorn Tax and Financial
  - Dakota Electric Association

- Corporate Matches
  - GMAC
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  - Thomson West

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  - Haefemeyer/Hoch Family
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  - Anonymous
  - Don Craighead
  - Elizabeth C. Grant
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  - Derek and Diane Rucker
  - John Pearson
  - Julianne Prager
  - Joan Wabetz

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  - Ron Bennett
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  - Georgine Busch
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  - James Grant
  - Mark Fingerson
  - Karin Emerson
  - Laura Fingerson
  - B.J. Johnson
  - Harold Kossman
  - Fred Rose
  - Robert Rosene
  - Richard Thiele

Individuals

- Patrons $5000 +
  - Richard Eichhorn
  - Leroy and Ruth Fingerson
  - Fulton Holtby estate
  - Brenda Radichel Quaye

- Founder $1000 +
  - Anonymous
  - Don Craighead
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  - Richard Thiele

Financial Information
Fiscal Year October 1st through September 30th

Statement of Activities

<table>
<thead>
<tr>
<th>2006-2007</th>
<th>2007-2008</th>
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<tbody>
<tr>
<td>Revenue</td>
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<tr>
<td>Contributed Support</td>
<td>$149,676</td>
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<tr>
<td>Temp. Restricted</td>
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<tr>
<td>Earned Income</td>
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<tr>
<td><strong>Total Revenue</strong></td>
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<tr>
<td>Expenses</td>
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<td>Program Services</td>
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<td>Management/General</td>
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<td>Fundraising</td>
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<tr>
<td><strong>Total Expense</strong></td>
<td><strong>$257,340</strong></td>
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Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>Total Assets</td>
<td>$54,953</td>
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<tr>
<td>Total Liabilities</td>
<td>$26,501</td>
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<tr>
<td>Total Restricted Assets</td>
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<tr>
<td>Fund Balance</td>
<td>$28,452</td>
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The Works would like to thank the many Friends and Members of the organization who supported us during the past fiscal year.

The Works is a private, non-profit 501(c)(3) organization.