

2006-2007 Annual Report



Dear Friends,

It's been a great year at The Works, with many significant, strategic accomplishments.

- ◆ We welcomed more than 13,000 children to The Works via family visits, group visits and workshops, camps, classes, and special events. This is a 50% increase in attendance from last year.
- ◆ We developed strong and strategic partnerships with the Minnesota Department of Education, the Minneapolis Public Schools, the Metropolitan Library Service Agency, and several other organizations. These collaborations enabled us to bring “hands-on, minds-on” educational programs to many more children and families.
- ◆ We thoughtfully invested in the foundation of our organization, positioning ourselves for continued growth. By setting and achieving specific goals, we made The Works more effective and efficient.

Financially, The Works finished the year strong. We ended our fiscal year with a small increase in cash that we will use to catalyze future organizational improvements. Two priorities are reaching more elementary school children and renovating and improving our museum exhibits.

As the the Board of Trustees looks to the coming year, we are energized by the critical role The Works is playing in demystifying science and engineering for Minnesota's young people. We expect to continue to seize opportunities to reach more youth and, at the same time, to grow and change with prudence. We are grateful for the support of our generous funding partners-- individuals, foundations and corporations, and look forward to partnering with them as we continue to work towards our mutual goal of making science and engineering interesting, understandable, and fun for all.

Betty Grant
2006-2007 Board President

Board of Trustees

Don Craighead	Aaron Masterson
Kevin DiLorenzo	Derek P. Rucker
Leroy Fingerson	Paul Stephenson
Elizabeth Grant	Karl Schwappach
Anita Hall	Joan M. Wrabetz
Leeanne Huber	Laurie Zenner
Larry Jodsaas	

President

Rebecca Schatz

Staff

Kris Best	Jessalyn Johnson
Heidi Eschenbach	Candace Slattery

And many wonderful summer employees and volunteers.

Service Statistics

	06-07 Fiscal Year
Group Visits and Workshops	7,213
The Works on Wheels	2,040
Family Visits	2,430
Camps and Classes	547
Off-site Events	1,500
TOTAL	13,730
	05-06 Fiscal Year
Group Visits and Workshops	5,670
Family Visits	1,942
Camps and Classes	626
TOTAL	8,238

2006-2007 Contributors

Corporations and Foundations

Individuals

Diamond \$25K+

Earl & Dolores Bakken Foundation
Medtronic Foundation

Platinum \$10K+

Rucker Family Foundation

Gold \$5K+

Easton Family Foundation
FilmTec and Dow Chemical Company Foundation
Kopp Family Foundation

Silver \$1K+

Andersen Corporate Foundation
Digital River
Edina Rotary Foundation
Faegre and Benson
Great River Energy
Hutchinson Technology
Jostens Foundation
Renaissance Consulting
Thomson West
U of M Institute of Technology and IT Alumni Society
Xcel Energy Foundation

Bronze \$500+

UMI Corp and APG Cash Drawer

Partner

Acorn Tax and Financial
Dakota Electric Association

Corporate Matches

General Mills
Geo. Rucker Realty Co.
GMAC

Special Thanks

The Minnesota Department of Education
Leonardo's Basement
The Bakken Museum
High Tech Kids/Inscite
Minneapolis Public Schools
Minnesota Department of Higher Education/Get Ready Program
University of St. Thomas
Metropolitan Library Service Agency
U of M Institute of Technology Alumni Society

Patrons \$5000 +

Robert W. Fayfield
Leroy and Ruth Fingerson
Larry Jodsaas
Brenda Radichel Quaye

Founder \$1000 +

Don Craighead
Anita Hall Frost
Elizabeth C. Grant
Curtis and Martha Rossow
Derek and Diane Rucker
John Pearson
Julianne Prager
Paul Stephenson
Joan Wrabetz

Champion \$500+

Margaret Loftus
Karl Schwappach

Catalyst \$250+

H. Ted Davis
Nancy Drake
Mark Fingerson, Karin Emerson, & Laura Fingerson
Howard and Judith Fulk
Haefemeyer/Hoch Family
Mark Olson

Sponsor \$100 +

Derek Anderson
Brigid Brindley
Georgine Busch
Ann Calvert
Richard W. Clarke
Theresa Gibbs
Nancy Skoe & Kurt Heinritz
Leeanne Huber
Helen Johnson
Jim Johnson
Fred Rose
Robert Rosene
Hilary and David Santoni
Laurie Zenner

The Works would like to thank the many Friends and Members of the organization who supported us during the past fiscal year.

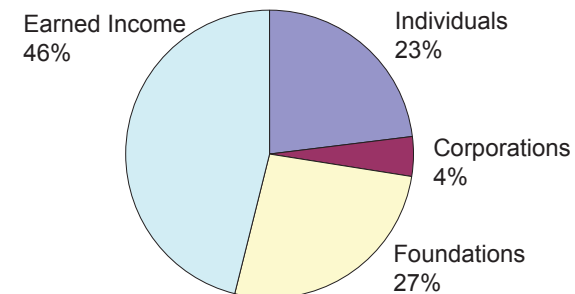
Financial Information

Fiscal Year October 1st through September 30th

Statement of Activities

	2005- 2006	2006-2007
Revenue		
Contributed Support	\$107,550	\$149,676
Earned Income	\$115,715	\$127,477
Total Revenue	\$223,265	\$277,153
Expenses		
Program Services	\$176,404	\$210,977
Management/General	\$13,062	\$19,345
Fundraising	\$5,874	\$27,018
Total Expense	\$195,340	\$257,340

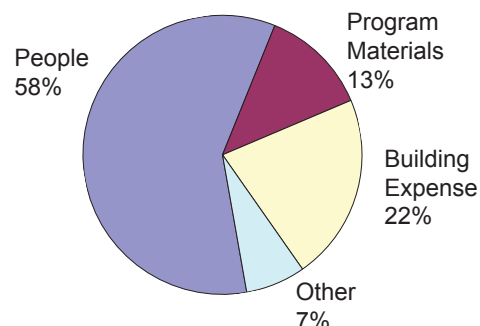
Where our Money Comes From



Statement of Financial Position

	9/30/2006	9/30/2007
Total Assets	\$28,770	\$54,953
Total Liabilities	\$20,130	\$26,501
Fund Balance	\$8,640	\$28,452

How we Spent Our Money



The Works is a private, non-profit 501(c)(3) organization.