Dear Friends and Supporters,

What a difference a year makes! At the start of this fiscal year, we were busy juggling school groups and family visitors in a facility we had far outgrown, and planning for a future move. The end of the fiscal year found us putting the finishing touches on our new facility and preparing for our Grand Opening. We were able to accomplish this only through the unwavering support of our donors- large and small- who believe in our mission- inspiring the next generation of innovators, engineers, and creative problem solvers.

In our new 40,000 sq. ft facility, which opened in November 2011, we are able to fulfill our mission in a way we could never aspire to in our previous locations. We provide fun, engaging and inspiring interactive exhibits and hands-on learning experiences that develop children’s curiosity and interests in exploring how their world works. Just as importantly, The Works, through our various programs and exhibits, develops critical 21st century learning skills— critical thinking, communication, collaboration, and creativity— skills that are key for children to thrive and contribute to the global world we live in today.

Despite being closed for six weeks due to the move, our attendance soared to over 50,000, more than 22% higher than the previous year. In our second year in the new facility, we expect to continue to see strong growth in all areas.

We had a remarkable year and we have an even more remarkable future, thanks in large part to growing support from foundations, corporations, and many generous individuals. In the coming year, we look forward to building on our successes and working toward awakening every child’s inner engineer.

Derek Rucker
2010-2011, Chair, Board of Trustees
Fiscal Year 2010-2011 Contributors

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Mike & Ruth Fingerson
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Institute of Museum and Library Services

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FINANCIAL INFORMATION
FISCAL YEAR OCTOBER 1 - SEPTEMBER 30

Where our money comes from

How we spent our money

STATEMENT OF ACTIVITIES
Revenue
Contributed Support
Temp Restricted
Earned Income
Total Revenue
Expenses
Program Services
Management
Fundraising
Total Expenses
STATEMENT OF ACTIVITIES
10-11 09-10
Revenue
$405,550
$202,740
Contributed Support
$455,614
$50,000
Temp Restricted
$353,424
$322,871
Earned Income
$1,214,588
$575,611
Total Revenue
Expenses
$584,444
$401,464
Program Services
$79,850
$39,885
Management
$123,333
$55,094
Fundraising
$787,627
$496,443
Total Expenses
STATEMENT OF FINANCIAL POSITION
Total Assets
$1,951,909
$180,710
Total Liabilities
$1,373,041
$21,935
Total Restricted Assets
$164,000
$40,600
Fund Balance
$578,868
$158,775